## SKODA

# Škoda X: New centre for digital services and mobility solutions

- > New brand, new focus: Škoda Auto DigiLab evolves into Škoda X, bringing a fresh perspective and renewed emphasis on innovation
- > The power of X: The letter 'X' stands for Exponential, Exploration and Expansion
- > Driving new digital services: Škoda X implements and advances digital services in Škoda cars
- Exploring smart technologies: renewed focus on developing intelligent solutions for car users, including testing, renting, and charging
- Skoda X-driven services: Pay to Fuel, Pay to Park, Offers, HoppyGo, Citymove, DigiCert and Charging Hub

Mladá Boleslav, 1 June 2023 – The Škoda Auto DigiLab has transformed into Škoda X, highlighting the carmaker's commitment to advancing the digitalisation of its products and services. The innovation hub in Prague has embraced a customer-centric approach and will play a pivotal role in developing digital services for Škoda. The letter 'X' represents the new centre's principles of Exponential, Exploration, and Expansion. Through intensified scouting efforts, Škoda X will be specifically targeting European start-ups and actively seeking new ideas to achieve next level speed and efficiency. As a new brand, Škoda X will support Škoda Auto's core business and drive the digitalisation of its products and services.

**Martin Jahn, Škoda Auto Board Member for Sales and Marketing**, says, "With Škoda Auto DigiLab's transformation into Škoda X, we are taking a significant step forward, transitioning from the lab to real-world implementation. As a new brand, Škoda X will independently operate newly developed digital services, prioritising learning from customer feedback. This approach will enable us to truly understand and cater to their needs and provide them with the services they desire."

### From lab to reality: implementing innovation in the real world

The Škoda Auto DigiLab's main focus was on developing new mobility services. However, with its transformation into Škoda X, the brand is now transitioning from the lab to real-world implementation. Škoda X's main focus will be on introducing innovative digital services in Škoda vehicles, directly addressing the needs of its target group – Contemporary Explorers. The objective is to provide Škoda customers with enhanced value and exciting experiences through these digital services. Škoda X will offer a range of new services, intelligent technologies for car users, and solutions for testing, renting, and charging. By supporting its parent company's customer-centric approach, Škoda X is going to strengthen



the carmaker's core business. Current services offered by Škoda X include Pay to Fuel, Pay to Park, Offers, HoppyGo, Citymove, DigiCert, and Charging Hub.

### Pay to Park and the brand-new Pay to Fuel

Škoda is introducing the Pay to Park service in the Czech Republic and launching the brandnew Pay to Fuel feature, enabling cashless payments for parking and refueling directly via the Škoda infotainment system. During refueling, the Pay to Fuel service utilises the Škoda car's GPS system to detect the location and prompts the customer to enter the pump number. This automated process eliminates the need to queue to pay, simplifying the payment process. Similarly, the Pay to Park service automatically identifies the parking zone and also handles payments automatically. If needed, customers can easily extend their parking time through the MyŠkoda Essentials app. Both Pay to Park and Pay to Fuel use the credit card stored in the infotainment system for seamless payment transactions.

Pay to Fuel: piloted in Germany, Denmark, Luxembourg, coming soon: Netherlands, Belgium, Austria, Switzerland

Pay to Park: available in Scandinavia, Germany, Belgium, Austria, Switzerland, Italy, coming soon: Czech Republic, Spain, France, Netherlands, Slovenia, Hungary

### DigiCert

The Škoda Digital Certificate, available through Care Connect Remote Access, offers customers a comprehensive range of vehicle data that can be particularly useful when selling the car. This includes vehicle identification, technical specifications, current mileage, prepaid service and warranty extensions, and the complete service history. By providing access to this information at any time, customers can avoid the need to visit a dealer and pay for individual certificates. The DigiCert automatically records the vehicle's mileage on a weekly basis once Škoda Connect Remote Access services are activated. When selling a used car, the DigiCert boosts confidence in the vehicle, ultimately raising its resale value.

Available in all European markets

### Offers

Through the Offers service, Škoda customers can conveniently receive real-time offers from premium partners while on the road. These offers are tailored based on the vehicle's GPS location, frequently used routes, and other vehicle data. Partners include petrol stations, refreshment providers, shops, and in certain markets, our dealers. When offers become available, they are displayed directly in the vehicle's infotainment system. Customers can easily confirm an offer by clicking on it or scanning a QR code from the display. They will



then receive a barcode via email or the MyŠkoda app, which can be redeemed for the desired product or service.

Available in: Germany, Czech Republic, Austria, Poland, Finland, Slovakia, UK, Spain, Coming soon: Italy, France

### HoppyGo

Under Škoda X, the HoppyGo car-sharing service is being transformed into a versatile mobility platform. This can now be used by Škoda dealers to arrange targeted test drives. Thus, HoppyGo can give customers valuable first-hand experience driving a Škoda Enyaq iV, enabling them to make informed decisions when when considering the purchase of an electric vehicle.

Operating in: Czech Republic, Slovakia, Poland

### **Charging Hub**

The energy storage system comprises battery modules repurposed from previous Škoda Enyaq iV vehicles. This second-use process represents an exceptionally efficient form of recycling, maximising the residual capacity and extending the overall lifespan of the battery. By implementing this energy storage solution, the stress on high-quality batteries is significantly reduced, allowing them to serve reliably for an additional ten years or more. In addition, energy storage facilitates the establishment of charging infrastructure in locations where building a large number of charging stations would be technically unfeasible.

Piloted in the Czech Republic

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### Media images



### Škoda X: New centre for technologies and digital services

Martin Jahn, Škoda Auto Board Member for Sales and Marketing, says, "With Škoda Auto DigiLab's transformation into Škoda X, we are taking a significant step forward, transitioning from the lab to real-world implementation.

Source: Škoda Auto

## SKODA X

### Škoda X: New centre for technologies and digital services

Under the new Škoda X brand, the Czech car manufacturer is transitioning from digital service development to real-world implementation.

Source: Škoda Auto

## Škoda X: New centre for technologies and digital services

During refueling, the Pay to Fuel service utilises the Škoda car's GPS system to detect the location and prompts the customer to enter the pump number.

Source: Škoda Auto







## Škoda X: New centre for technologies and digital services

The Pay to Park service automatically detects the vehicle's parking location and handles parking payments seamlessly.

Source: Škoda Auto



## Škoda X: New centre for technologies and digital services

Through the Offers service, Škoda customers can conveniently receive real-time offers from premium partners while on the road.



Source: Škoda Auto

## Škoda X: New centre for technologies and digital services

Under Škoda X, the HoppyGo car-sharing service is being transformed into a versatile mobility platform.

Source: Škoda Auto

### **Press Release**





## Škoda X: New centre for technologies and digital services

Jaroslav Pelant, MD of Škoda X and Jan Železný, Product Manager at Škoda X, introducing the energy storage system. It comprises battery modules that have been repurposed from Škoda Enyaq iV cars.

Source: Škoda Auto

#### Škoda Auto

- > is successfully steering through the new decade with the Next Level Škoda Strategy 2030.
- > aims to be one of the five best-selling brands in Europe by 2030 with an attractive line-up in the entry-level segments and additional e-models.
- > is emerging as the leading European brand in important growth markets such as India or North Africa.
- currently offers its customers twelve passenger-car series: the Fabia, Rapid, Scala, Octavia and Superb as well as the Kamiq, Karoq, Kodiaq, Enyaq iV, Enyaq Coupé iV, Slavia and Kushaq.
- > delivered over 731,000 vehicles to customers around the world in 2022.
- > has been a member of the Volkswagen Group for 30 years. The Volkswagen Group is one of the most successful vehicle manufacturers in the world.
- > independently manufactures and develops not only vehicles but also components such as MEB battery systems, engines and transmissions in association with the Group.
- > operates at three sites in the Czech Republic; has additional production capacity in China, Slovakia and India primarily through Group partnerships, as well as in Ukraine with a local partner.
- > employs over 40,000 people globally and is active in over 100 markets.